

**MTDI Conference Call  
End of Year Meeting  
June 17, 2013**

**1) Call to order**

The meeting was called to order at 8:02 PM

**Roll Call**

Present: Dalene Normand, Tracie McCrossin, Christina Harrell, Linda Troyer, Tami Sinnema, Ernie Chang, Barbie Potter, Carol Schott, Heather Geiger,

Joined late: Kathy Dunn

Absent: Brooke Hampton Connie Ackerman

**2) Approve Minutes of May Teleconference**

MOTION: Approve minutes of May teleconference. Motion carried unanimously.

**3) Final expenses.**

Director Mileage	\$635.64
Scholarship	\$500.00
Phone -	\$47.21
Light Ups	\$15.84
Director Stipend	\$3000.00

Estimated balance of State Checking \$2,180

Since we did not get the expected \$5000 donation from dairy this year it caused us to incur a serious spending deficit for the year. Dairy was to sponsor programs that give Montana Dairy Farmers the largest measurable return on their investment in the form of media impressions and or product sales.

The expenditures were explained. There was discussion on the director's stipend due to the deficit spending from this year. It was suggested a discussion to reduce the stipend be held at the annual meeting.

MOTION: Moved to approve the expenditures as presented. The motion carried unanimously.

**4) Discuss closing inactive Regional Accounts**

We have just closed the North Central Account. We have not really used the accounts in the Northwest and Southeast for several years. Those two accounts total just over \$1500. The North Central account had \$870

MOTION: moved to close the two accounts and retain a maximum of \$500 in the active accounts or the bank minimum. The motion carried unanimously.

It was decided to keep the mileage from the credit card for the future travel.

Tracie says she will help with calendar. Connie and Heather will help develop a marketing plan. Heather noted the Executive Committee will help with self evaluation. Dalene, Christina, and Brooke offered to help Heather with recruitment.

**5) Report on Global Finals announcements and results and determine how and when to meet in order to complete revision of bylaws, approve upcoming budget, elect officers, and plans for next year.**

Heather reported the teams did well. There were nine teams from Montana competing.

**New Team Pak fees**

Single Team Pak	\$145
5 Team Plus Pack	\$415 (\$83/team) each additional team will be \$83
Rising Stars Team Pak	\$60

**Affiliate License Agreement**

**1) Requirement**

Licensee will provide on Exhibit A any representatives authorized to cast this ballot in elections. In order to cast a vote, an authorized representative from this list must be present at the Global Finals meeting.

Proposed wording for Exhibit A

*The Montana Affiliate Director or a Regional Director designated by the AD to represent Montana at the DIAD Meeting has the power to sign the license agreement and cast the ballot to vote for the DIAD representatives to the DII Board of Trustees.*

**2. Requirement:**

Affiliates will submit an annual business plan to include Marketing plans for DI Challenge and Early Learning.

*Heather and Connie will work on this.*

**3. Requirement:**

An Affiliate must have a minimum of 50 team registrations to obtain geographic exclusivity and full Licensee benefits, as outlined in this Agreement.

Provisional Licensees will have until the end of the 2013/14 season to achieve at least 50 teams. At the end of the 2013/14 season, the DI Board of Trustees will decide on a case-by-case basis whether to renew Licensee Agreements with any of the provisional Licensees.

Beginning in 2014 -15 program year, if an Affiliate has not reached the 50 team threshold after 5 years the Affiliate will be given an opportunity to buy into the DI Inc. program as a full Affiliate with all rights and privileges for a \$5,000 annual fee.

**4. Requirement**

Beginning in 2014 and thereafter, Program Year Licensees who maintain “provisional” status will not receive funding for the annual Licensee Conference.

*This could affect us next year. We need to decide*

- 1) *Is MTDI willing to pay the cost of sending the AD to the summer conference*
- 2) *This year HQ will pay for the travel cost for the AD to attend the summer conference.*

**5. Requirement:**

Funding of room and board for the Affiliate Director at Global Finals will be provided as long as the Affiliate has a minimum of 5 teams in attendance. AD’s with fewer than 5 teams may attend as a VIP or as a volunteer if they so choose.

*MTDI will apply to attend Globals as a Volunteer in order to make sure her room and board will be paid.*

**6. Requirement:**

Licensee shall develop and maintain a Licensee calendar of events and share such calendar with DII prior to September 1 of the then current Term and periodically as new events are scheduled.

*Tracie volunteer to work on this with Heather.*

**7. Requirement**

Licensee shall submit an annual Licensee self-evaluation by June 1 of each Term.

*The executive committee will do this.*

**8. Requirement:**

Licensee shall develop and implement a recruitment strategy (which shall be filed with DII).

*We need a committee to develop a strategy to help us meet that goal.*

**6) Adjournment**

Carol and Heather will be working on bylaws tomorrow and hope to have them out soon.

MOTION: Moved and seconded, to adjourn. The meeting was adjourned at 8:38 p.m.

Respectfully submitted,

Carol Schott  
Recording Secretary